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Teragren expands distribution

[Bainbridge Island, Wash.] Teragren has signed an agreement with Durham, N.C.-based Dealers Supply Co., a family-owned wholesale flooring distributor since 1949 with a customer base in North Carolina, South Carolina, Tennessee and Kentucky, and expanded its partnership with Longust Distributing in the Southwest.

The new partnerships are aimed to increasing the efficiency of Teragren's existing network, which spans the U.S., Canada, Bermuda, New Zealand and the Republic of South Africa.

Mesa, Ariz.-based Longust Distributing will exclusively distribute Teragren flooring products in southern California into northern California and Nevada. Longust services its customers through six distribution centers located in California, Arizona, New Mexico and Nevada.

"With these two new agreements, our flooring products are now available in 48 states through the top tier floor covering distributors in the U.S., and we also service the two remaining states directly," said Teragren CEO David Knight.